SAP S/4HANA 1809
Scopes Highlights for Finance

Michel Haesendonckx, Finance and Risk Solution Management
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Intelligent Financial Processes
What's new in S/4HANA 1809 in summary

Financial Planning & Analysis
- Enhanced: Real-time margin analysis
- New: Predictive accounting
- Enhanced: Transfer pricing
- Enhanced: Integrated financial planning
- New: Universal allocation
- Enhanced: Embedded analytics

Accounting Financial Close
- New: Advanced financial close
- New: Good and invoice receipt reconciliation
- New: Group reporting
- New: Accrual management
- New: Group reporting
- Enhanced: Advanced compliance reporting

Platform
- Enhanced: SAP Cloud Platform
- New: Amount field extension

Treasury Management
- Enhanced: Treasury Management
- Enhanced: Treasury Management
- Enhanced: Self-service tax
- Enhanced: Revenue accounting and reporting
- Enhanced: Process controls

Compliance & Risk
- Enhanced: Compliance & Risk
- Enhanced: Central Finance

Topic video available (direct link by clicking on the topic)
Intelligent Finance process running on single source of truth
How to most effectively utilize the company’s financial resources to optimally increase profitability and grow, while avoiding putting the company at serious financial risk

Financial Steering Model  (Universal Journal)
Intelligent Financial Processes
What's new in S/4HANA 1809

- Integrated planning
- Universal allocations
- Transfer pricing
- Product / service costing & inventory valuation
- Flexible and self-service, embedded reporting
- Real-time margin analysis
- Predictive accounting
- Plan & forecast
- Cost control
- Margin analysis
- Group Close
- Simulate & optimize
- Financial Reporting

- Analyze-to-Optimize
- Record-to-Report

- Goods receipt invoice receipt reconciliation
- Accrual management
- Advanced financial close
- Group reporting
- Self-service tax audit
- Advanced compliance reporting
- SAP Process controls
Intelligent Financial Planning & Analysis
What’s new in S/4HANA 1809

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- Record-to-Report
Margin Analysis Enhancements with SAP S/4HANA 1809
Intelligent Financial Planning & Analysis
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- Analyze-to-Optimize
- Record-to-Report
Profitability Analysis in SAP S/4HANA
Instant and reconciled by nature

- Invoice with Conditions
  - Sales
    - Sales Deductions
- Delivery with Valuation
  - Variable COGS
  - Fix COGS
- Settlement
  - Production Variances
- Attributed PSG/Settlement
  - R & D Costs
- Attributed PSG/Allocation
  - Sales & Admin Costs
  - Marketing Costs

**Sales**

**Product Costing**

**Production**

**Project System**

**Overhead Mgmt**

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**Benefits**

- **No more reconciliation** needed by nature & multi-dimensional reporting by market segments
- **Consistent & aligned approaches** in Finance and Controlling for currencies, accounts/cost elements, extensibility and other
- **Semantic tags** to classify accounts and define KPIs for reporting
- Combining well-proven functionalities from costing-based CO-PA with innovations based on Universal Journal, e.g. CO-PA derivation of market segments for balance sheet items
- **Simplified and faster set up of Profitability Analysis**, since it is based on settings in GL and CO
Instant Margin Insight with Profitability Analysis in S/4HANA

Profitability Analysis in S/4HANA

Universal Journal

Costing-based Profitability Analysis

Universal Journal COPA

Traditional ERP

- Separate data model
- Reconciliation challenges
- Not real-time
### Added value of Profitability Analysis integrated in the Universal Journal

<table>
<thead>
<tr>
<th>Capability</th>
<th>Example</th>
<th>Integrated profitability analysis in S/4HANA</th>
<th>Costing-based COPA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reconciliation</td>
<td>Reconciliation of legal and management accounting and profitability, for example by profit center</td>
<td>✔</td>
<td>✗</td>
</tr>
<tr>
<td>Drilldown by profitability characteristic from income statement</td>
<td>Drilldown by product and customer-related characteristics in COGS and revenues within income statement</td>
<td>✔</td>
<td>✗</td>
</tr>
<tr>
<td>Profitability characteristics on balance sheet items</td>
<td>For unbilled revenues or WIP, customer wants to see the project, region, customer category</td>
<td>✔</td>
<td>✗</td>
</tr>
<tr>
<td>Top-down distribution</td>
<td>Distribute high-level costs to the relevant market segments to allow profitability analysis</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Realignment</td>
<td>After changes of profitability characteristics such as division, it is possible to derive for historic data new values in margin analysis</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Cost of good sold (Cost component) split</td>
<td>Breakdown of COGS into fixed and variable, as well as different kind of costs such as material, administration and overhead costs (Actual costing scenario added with S/4HANA 1809)</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Production variance split</td>
<td>Distinguish variances in costs of producing materials by price, quantity or scrap variances</td>
<td>✔</td>
<td>✓</td>
</tr>
<tr>
<td>Statistical sales conditions</td>
<td>Sales conditions can be used to calculate contribution margin level, such as sales commissions, calculated freight or discounts, which are not posted in G/L (with S/4HANA 1809)</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Incoming sales order entry</td>
<td>Creation of a sales order item generates expected revenue and COGS entry in profitability (with S/4HANA 1809, using predictive accounting logic)</td>
<td>✔</td>
<td>✔</td>
</tr>
</tbody>
</table>
**Reconciled Profitability Analysis**

Refinement of Cost of Goods Sold

### Income Statement

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>1,900</td>
</tr>
<tr>
<td>- Cost of Sales Goods Sold</td>
<td>1,200</td>
</tr>
<tr>
<td>Gross Margin</td>
<td></td>
</tr>
<tr>
<td>- Marketing Cost</td>
<td></td>
</tr>
<tr>
<td>- R&amp;D Cost</td>
<td></td>
</tr>
<tr>
<td>- Administration Cost</td>
<td></td>
</tr>
<tr>
<td>+/- Other Revenue / Other Expenses</td>
<td></td>
</tr>
<tr>
<td>+/- Amortization / Depreciation</td>
<td></td>
</tr>
<tr>
<td>EBIT</td>
<td></td>
</tr>
</tbody>
</table>

### Details – Cost Estimate

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labor</td>
<td>150</td>
</tr>
<tr>
<td>External Labor</td>
<td>250</td>
</tr>
<tr>
<td>Material fix</td>
<td>300</td>
</tr>
<tr>
<td>Material variable</td>
<td>250</td>
</tr>
<tr>
<td>Overhead</td>
<td>180</td>
</tr>
<tr>
<td>Administration</td>
<td>70</td>
</tr>
<tr>
<td>Total</td>
<td>1,200</td>
</tr>
</tbody>
</table>

### New Profitability Analysis (based on accounts)

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales &amp; Sales Deductions</td>
<td>1,900</td>
</tr>
<tr>
<td>Net Sales</td>
<td></td>
</tr>
<tr>
<td>- COGS Labor</td>
<td>400</td>
</tr>
<tr>
<td>- COGS Material</td>
<td>550</td>
</tr>
<tr>
<td>- COGS Overhead</td>
<td>250</td>
</tr>
<tr>
<td>Standard Margin</td>
<td></td>
</tr>
<tr>
<td>- Production Variance</td>
<td></td>
</tr>
<tr>
<td>Gross Margin</td>
<td></td>
</tr>
</tbody>
</table>

Before SAP S/4HANA, COGS are posted to one G/L account in accounting only. Details for manufacturing the product such as labor or material costs coming from the costing sheet, were not displayed.

Profitability Analysis has been refined to reflect the standard cost component split on the G/L account.
COGS Split with actual Costing

- In any ledger
- Fixed / variable
- Additional costing variants
- Parallel splits
Statistical Sales Conditions

<table>
<thead>
<tr>
<th>Condition</th>
<th>Stat</th>
</tr>
</thead>
<tbody>
<tr>
<td>COND 1</td>
<td></td>
</tr>
<tr>
<td>COND 2</td>
<td></td>
</tr>
<tr>
<td>COND 3</td>
<td>X</td>
</tr>
<tr>
<td>COND 4</td>
<td>X</td>
</tr>
</tbody>
</table>

Customer Invoice Pricing

Post in Extension Ledger
Incoming sales orders presented in margin reporting using Predictive Accounting capabilities.

More accurate forward looking view with S/4HANA.
Instant Margin Insight with S/4HANA

- Multi-dimensional reporting based on Universal Journal
- Reconciled by nature
- Real-time
Predictive accounting with SAP S/4HANA 1809
Intelligent Financial Planning & Analysis
What’s new in S/4HANA 1809

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Plan & forecast
Cost control
Margin analysis
Simulate & optimize

Financial accounting
Entity Close
Group Close
Financial Reporting

Analyze-to-Optimize
Record-to-Report
Different types of predictive logic
adding intelligence to finance applications

**TOP-DOWN Prediction**

Time series algorithm on historic data in order to predict future values considering trend, cycles and/or fluctuation

**BOTTOM-UP Prediction**

Predictive Accounting on the basis of predicted documents being part of an individual business process and its document flow
Financial insight into processes not yet GAAP relevant –
Example of moving towards Predictive Close

Quotation  Sales Order  Delivery / Goods Issue  Invoice  Payment

Current accounting scope

Actual data for
- Statutory reporting
- Management reporting

Future accounting scope

Actual and predictive data for
- Management reporting
Creating forward looking margin insights
using predictive accounting

Accounting for incoming sales orders
- New concept for handling of predictive data
- Financial line item details for incoming orders reporting
- Review incoming sales order report
- Provides a comprehensive overview of all orders and their values for the time period regardless of billing status

First commitment scenarios
Commitments:
- Are stored in the same basic structure as in the universal journal
- Include cost assignments to work breakdown structure (WBS) element, order, cost center, and so on but also link to the supplier
- Can be shown for derived characteristics, such as profit center and functional area
Origin of predictive and combined KPIs
Integrated Financial Planning
with SAP S/4HANA 1809
Intelligent Financial Planning & Analysis

What's new in S/4HANA 1809

Integrated planning
Universal allocations

Transfer pricing
Product / service costing & inventory valuation
Flexible and self-service, embedded reporting

Real-time margin analysis

Predictive accounting

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Analyze-to-Optimize
Record-to-Report
Planning: What has changed

Before

- Standalone planning application in the Cloud (SaaS) ➡ Analytics Cloud
- Standalone on premise application ➡ BPC (all versions)
- Planning application embedded within S/4HANA (on premise) ➡ BPC Optimized
- Planning application embedded within S/4HANA Cloud and other Cloud apps ➡ N/A
Planning: What has changed

Now

Standalone planning and with SAP S/4HANA and other Cloud apps

Analytics Cloud

Customers requiring an on premise solution

BPC*

*BPC optimized can still be used for real-time planning on SAP S/4HANA on premise and BPC for BW/4HANA is recommended for standalone on premise deployments
Basic Equation

Planning Tool (SAC / BPC)
+ S/4 Integration (SAC Connector / HANA Views)
+ Financial Planning Content
+ Flexibility

= S/4HANA Financial Planning
Overall Architecture

- SAP Analytics Cloud for Planning
- Persistency
- OData
- One Persistency
- API
- ADOCP
- Virtual Provider
- BPC for S/4HANA Finance
- On Premise only
- SAP Cloud Platform
- SAP S/4HANA
- Customer / Partner
  - File Upload
  - Extensions
- Allocations
- Production Orders, CPM, ...
- Embedded Analytics

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SAP Analytics Cloud
Core planning workflow

**Simplify**
- Simply create and modify calculations and planning models and on the fly
- Take action anytime, anywhere on the desktop or on the go
- Align plans across finance and business units with direct integration into SAP Business Planning and Consolidation

**Experience**
- Analyze, plan and visualize in the same application
- Personalize your KPIs, dashboard, processes and stories
- Collaborate in-context of your plan and make faster decisions

**Trust**
- Enjoy a new generation of planning in the cloud with a modern look and feel
- Plan and simulate at any level of detail, with any number of users, at any time
- Drive high performance planning and forecasting process
SAC – S/4 Integration: Architecture Vision
S/4 Connector for SAC Integration

Plan operations

Public dimensions

Plan Data

OData Service

Master Data

ACDOCA

Cost Estimate

SD Conditions

ACDOCP

ACDOCU

ACCOSTRATE

FAGLSKF

One Exposure

OData Service

OData Service

OData Service

OData Service

Cost Estimate

Allocations

Availability Check

Predictive

CPM Projects

Production Orders

Consolidation

SAP Analytics Cloud

SAP S/4HANA Cloud

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Result: Same Data in S/4 and SAC

### S/4 HANA

<table>
<thead>
<tr>
<th>Profit Center</th>
<th>G/L Account</th>
<th>Actual Amount in Global Currency</th>
</tr>
</thead>
<tbody>
<tr>
<td>ProdLine_Cruise</td>
<td>Sample Grouping of P</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>ProdLine_Mountain</td>
<td>Sample Grouping of P</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>ProdLine_Racing</td>
<td>Sample Grouping of P</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>Trading Good_Youth</td>
<td>Sample Grouping of P</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>Product A</td>
<td>Sample Grouping of P</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>Product B</td>
<td>Sample Grouping of P</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>Shared Services</td>
<td>Sample Grouping of P</td>
<td>3.00 EUR</td>
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<tr>
<td></td>
<td>YCDA Global Chart</td>
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<td>YCDA Global Chart of</td>
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<tr>
<td></td>
<td>10_CE Cost</td>
<td>22.00 EUR</td>
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<tr>
<td></td>
<td>100_CE Prim</td>
<td>22.00 EUR</td>
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<tr>
<td></td>
<td>1400_CE Subc</td>
<td>8.80 EUR</td>
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<tr>
<td></td>
<td>Services - General</td>
<td>8.80 EUR</td>
</tr>
<tr>
<td></td>
<td>1700_CE Adml</td>
<td>13.20 EUR</td>
</tr>
<tr>
<td></td>
<td>Other Supplies</td>
<td>13.20 EUR</td>
</tr>
<tr>
<td>Dummy Text</td>
<td>Sample Grouping of P</td>
<td>-3.00 EUR</td>
</tr>
</tbody>
</table>

### SAC

<table>
<thead>
<tr>
<th>PROFIT CENTER</th>
<th>G/L ACCOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>ProdLine_Cruise</td>
<td>Sample Grouping of P</td>
</tr>
<tr>
<td>ProdLine_Mountain</td>
<td>Sample Grouping of P</td>
</tr>
<tr>
<td>ProdLine_Racing</td>
<td>Sample Grouping of P</td>
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<tr>
<td>Trading Good_Youth</td>
<td>Sample Grouping of P</td>
</tr>
<tr>
<td>Product A</td>
<td>Sample Grouping of P</td>
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<tr>
<td>Product B</td>
<td>Sample Grouping of P</td>
</tr>
<tr>
<td>Shared Services</td>
<td>Sample Grouping of P</td>
</tr>
<tr>
<td></td>
<td>YCDA Global Chart of</td>
</tr>
<tr>
<td></td>
<td>10_CE Costs Best Practice</td>
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<tr>
<td></td>
<td>100_CE Primary costs</td>
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<tr>
<td></td>
<td>1400_CE Subcontract</td>
</tr>
<tr>
<td></td>
<td>Services - General</td>
</tr>
<tr>
<td></td>
<td>1700_CE Administrator</td>
</tr>
<tr>
<td>Dummy Text</td>
<td>Sample Grouping of P</td>
</tr>
</tbody>
</table>
Integrated financial planning
leveraging S/4HANA and SAC

Connectivity of SAP Analytics Cloud to a on-premise planning environment
- Send plan data that has been treated or modified in the SAP Analytics Cloud solution to an ACDOCP planning table without using XLS export or import functionality

Plan data allocations reworked to update new universal planning persistency
- Allocation of planned costs for first scenarios
- Enhancement of data structures to better support reporting of allocation results
- Simplify rule definition for plan allocations
- Improve traceability of allocations
Universal allocation
with SAP S/4HANA 1809
Intelligent Financial Planning & Analysis
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Record-to-Report
Motivation of Universal Allocation

Problem Statement - Why do we need a Change?

Organizations struggle to understand their allocation process
- Complex organization structures requiring multiple views (stewardship vs business unit)
- Legal and industry challenges
- High number of cycles & segments (copy plan to actual)
- Long cycle runtime
- Complex knowledge required
- Dynamic organization boundaries

Analysts struggle to answer allocation questions
- How did this cost get allocated to my area? (Traceability – billed in vs allocated)
- How do amounts flow across the chain of cycles and segments?
- Are the tracing factors reliable? (SKF/activity type)
- Why am I accountable for this? (controllable drivers)

Lack of simulation capabilities
- How would the result look like in case we merge two legal entities?
- Customers want to understand and identify possible financial effects of changed allocation rules on their financial data
- Tools are bound by operational requirements (year-to-date problem)

Lack of state-of-the-art visualizations
- Limited standard reporting
- ERP transactions only based on one cycle at a time
- Difficult to explore the allocation structure holistically
- Simplify process with guided procedures, reducing effort of knowledge transfer
Our Vision of Universal Allocation
Simplify Allocations by combining various capabilities under ONE umbrella

Universal Allocation…
• provides one architecture for FI and CO allocations.
• combines actual and plan.
• provides simulation capabilities.
• includes actual and predictive data (ledgers).
• presents data in a common structure.
• provides all required reporting currencies.
• shows currency breakdown.
• can be enhanced / extended.
• provides traceability of the value flow.
• simplifies the process with guided procedures and validations.

Universal Allocation will not initially cover…
• activity allocations.
• settlements, e.g. of IO and WBS elements.
**Universal allocation in S/4HANA 1809**

**Delivering 4 Apps for Plan Allocations**

<table>
<thead>
<tr>
<th>Manage Plan Overhead Allocation Cycles</th>
<th>Manage overhead allocation cycles to specify the rules and settings by which the system is to allocate planned overhead amounts and quantities from cost center to other cost centers or projects.</th>
<th>More information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manage Plan Distribution Cycles</td>
<td>Manage distribution cycles to specify the rules and settings by which the system is to allocate planned overhead amounts and quantities from cost center to other cost centers or projects.</td>
<td>More information.</td>
</tr>
<tr>
<td></td>
<td>Run Plan Overhead Allocation</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Perform allocations of planned overhead costs from cost centers to other cost centers or projects.</td>
<td>More Information.</td>
</tr>
<tr>
<td></td>
<td>Run Plan Distribution</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Perform distributions of planned amounts from cost centers to other cost centers or projects.</td>
<td>More Information.</td>
</tr>
</tbody>
</table>
Outlook
Manage Universe Allocations in one Place

SAP GUI

Manage Allocations
Outlook
Prototype for Cost Object Analysis

Example Scenario
You’re a manager, who is responsible for a Cost Center. You want to answer the following questions:

➢ Who is allocating which cost to me? See the original Cost Centers that are sending you costs via allocations.
➢ Which tracing factor is used? On which basis is the cost amount calculated (e.g. headcount or sqm)
➢ To whom do I send which cost? Comprehend to which receivers you send cost on which basis.
Example Scenario:
You’re a controller/business user, who wants to comprehend the cost structure of specific product in detail.

➢ Who is allocating which cost to the product?
➢ Which tracing factor is used?
➢ Which cost elements are used?
➢ How does the cost flow looks like? Where are the cost originally coming from?
Product costing/ inventory valuation
Transfer pricing
with SAP S/4HANA 1809
Intelligent Financial Planning & Analysis
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Extension of the Steering Model to include related operational information

Production cost analysis

<table>
<thead>
<tr>
<th>Category</th>
<th>Transaction</th>
<th>Cost Cnt.</th>
<th>Origin</th>
<th>Source</th>
<th>Cost Type</th>
<th>Cost</th>
<th>Total target code</th>
<th>Total actual cost</th>
<th>Total target var.</th>
<th>Target(Actual var.</th>
<th>%T/A var.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Work</td>
<td>(Work Center 0001)</td>
<td>51000000</td>
<td>Completion</td>
<td>S/4HANA</td>
<td>Cost Center</td>
<td>86.91</td>
<td>185.35</td>
<td>38.43</td>
<td>187.18</td>
<td>100.00</td>
<td>25.00</td>
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<tr>
<td>Work</td>
<td>(Work Center 0001)</td>
<td>51000000</td>
<td>Completion</td>
<td>ECC</td>
<td>Cost Center</td>
<td>86.91</td>
<td>185.35</td>
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</tr>
</tbody>
</table>

**ECC:***
Target/ Actual by Cost Center/ Activity (Work Center & Operation Removed).

**S/4HANA:***
Production Cost Analysis by Work Center/Operation (No Summarization) *

* Same approach for equipment, functional location,....for maintenance orders
A Sample Supply Chain... and the role of transfer pricing

Worldwide supply chain with no transparency into actual cost & currency impacts on P&L

Material & Value Flow (legal)
@ Intercompany Transfer Prices Agreed Between Entities
A Sample Supply Chain... and the role of transfer pricing
The same worldwide supply chain with intercompany profits eliminated

Material & Value Flow (legal)
...without Intercompany & Currency Translation Profit
(Mgmt. view)
Transfer Pricing: Legal – Group – Profit Center

Financial Accounting
Management Accounting
Entity Close
Intercompany
Consolidation
Disclosure

Financial Steering Model (Universal Journal)
Transfer Pricing: Markups for material movements – Divisions

Financial Steering Model (Universal Journal)
Embedded analytics
with SAP S/4HANA 1809
Intelligent Financial Planning & Analysis
What's new in S/4HANA 1809

- Integrated planning
- Transfer pricing
- Product / service costing & inventory valuation
- Flexible and self-service, embedded reporting
- Universal allocations
- Real-time margin analysis
- Predictive accounting
- Cost control
- Entity Close
- Group Close
- Margin analysis
- Simulate & optimize
- Financial Reporting
- Plan & forecast
- Analyze-to-Optimize
- Record-to-Report

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Reporting Challenges in the Past

- Hard to find the right information
- Not possible to solve the business issue starting from analytics
- Inadaptability of analytics structure to changing reality
- High manual effort to detect root cause
Embedded Analytics in SAP S/4HANA
Actionable insights embedded in the business process

- All relevant information in one view
- Based on a single, real-time source
Embedded Analytics in SAP S/4HANA
Actionable insights embedded in the business process

- All relevant information in one view
- Based on a single, real-time source
- Flexible drill-down
Embedded Analytics in SAP S/4HANA
Actionable insights embedded in the business process

- All relevant information in one view
- Based on a single, real-time source
- Flexible drill-down
- Jump straight into the business process
Reporting Challenges in the Past

- Hard to find the right information
- Not possible to solve the business issue starting from analytics
- Inadaptability of analytics structure to changing reality
- High manual effort to detect root cause
Why a new UI for hierarchy maintenance?

Reality

Financial Statement Version

Custom Hierarchy

Company Hierarchy

Cost Center Hierarchy

Project Hierarchy

FS Item Hierarchy

Customer Expectation
Increase the Adaptability of Analytics Structure to Changing Reality

Introducing global accounting hierarchies

- Consistent UI for hierarchy maintenance
- Supports time dependency
- Status control
Reporting Challenges in the Past

- Hard to find the right information
- Not possible to solve the business issue starting from analytics
- Inadaptability of analytics structure to changing reality
- High manual effort to detect root cause
Automate Root Cause Detection
Leveraging Machine Learning for anomaly detection

- Smart alerting on budget overrun
Automate root cause detection
Leveraging Machine Learning for Anomaly Detection

• Smart alerting on budget overrun
• Automated anomaly detection
Automate Root Cause Detection

Intuitive action

- Smart alerting on budget overrun
- Automated anomaly detection
- Actionable insights
Actionable, Flexible and Automated Insights for Finance
Using SAP S/4HANA embedded reporting

- Actionable insights
- Unified hierarchy maintenance
- Automated root cause detection
Analytics Embedded in SAP S/4HANA
Virtual Data Models as part of Transactional Systems
Intelligent Accounting & Financial Close
What's new in S/4HANA 1809

- Plan & forecast
- Cost control
- Margin analysis
- Simulate & optimize

Financial accounting
Entity Close
Group Close
Financial Reporting

- Goods receipt invoice receipt reconciliation
- Accrual management
- Advanced financial close
- Group reporting
- Self-service tax audit
- Advanced compliance reporting
- SAP Process controls

Analyze-to-Optimize
Record-to-Report
Advanced financial close
with SAP S/4HANA 1809
Fast, reliable, low touch Close
What's new in S/4HANA 1809

Plan & forecast
Cost control
Margin analysis
Simulate & optimize

Financial accounting
Entity Close
Group Close
Financial Reporting

Analyze-to-Optimize
Record-to-Report

New
Enhanced

Goods receipt invoice receipt reconciliation
Accrual management
Advanced financial close

Group reporting
Self-service tax audit
Advanced compliance reporting
SAP Process controls
SAP S/4HANA Financial Closing cockpit – Status S/4HANA1709
Perfect Planning, Automation and Monitoring

Benefits

Faster Entity Close through improved closing efficiency

Governance and Compliance

Transparency and Insight

15-25% Faster Closing cycle – while ensuring high quality compliant results
Source: SAP Performance Benchmarking

Capabilities

Automated closing tasks, even in remote systems and powerful, user-friendly application for manual tasks

Collaboration, notifications, and workflows

Define a global game plan for the entity close; leverage it for multiple org units and closing cycles

Audit trail, logging, documentation

Real-time insight into the closing status and comprehensive Analytics

Monitoring by subsidiaries and headquarter Close Analysis

Note: The SAP Financial Closing cockpit Add-on is the predecessor solution to the SAP S/4HANA Financial Closing cockpit, which is shipped as an Add-on to ECC and SAP S/4HANA. Functional Scope is comparable to the SAP S/4HANA Financial Closing cockpit, except for Fiori User Experience and Smart Business Analytics.
SAP S/4HANA Cloud for Advanced Financial Closing

New cloud based offering as part of SAP S/4HANA Cloud

Support for the various stakeholders like:

- Business Experts, who define the overall plan
- Accountants, who process manual tasks and monitor automated steps
- Approvers with a dedicated App
- Management with comprehensive Analytics
SAP S/4HANA Cloud for Advanced Financial Closing Automation

Define Task Templates to increase degree of automation.

Benefit from Task Template Sets with standard closing steps including their respective sequence and interdependency for:

- General Ledger
- AP/AR
SAP S/4HANA Cloud for Advanced Financial Closing Analytics

Analytical List Page with:

- Overview Closing Tasks completion
- Visually supported detailed view
- Task Detail
SAP S/4HANA Cloud for Advanced Financial Closing Analytics

Overview Page with:
- Open Tasks
- Tasks to be Approved
- Number of Errors
- Completion Rate
- Task Completion overview
SAP S/4HANA Cloud for Advanced Financial Close
Roadmap Q1/2019 and Product direction

Planned Q4/2018

SAP S/4HANA Cloud for advanced financial closing for US and Germany. The capability “Entity Close” will be supported with the new product SAP S/4HANA Cloud for advanced financial closing”. For US and Germany country specific closing tasks will be supported. The product offers the following features.

▪ Templates. You can define template to model and plan closing cycles in terms of manual and automated tasks.
▪ Task Lists can be generated from template for a specific key date.
▪ Task Template Sets comprise all standard closing applications and jobs with their respective sequence and interdependency for Accounts Receivable, Accounts Payable, General Ledger and Cost Accounting.
▪ Events and Notifications. You can configure the system so that notifications are automatically triggered and sent upon certain events.
▪ Approval work flow: Closing tasks can optionally be subject to approval.
▪ Financial Close Monitoring. You can use an overview page and an analytical list page to monitor progress and completion of your closing activities.

CoPilot Skills for Financial Closing
▪ You can use the CoPilot with natural language processing to call up, schedule and edit tasks

Integration scenario for financial closing
▪ You can use the “SAP S/4HANA Cloud for advanced financial closing” as closing hub. Thus you can plan, process and monitor your financial closing for multiple On Premise systems.

Additional countries
▪ The “SAP S/4HANA Cloud for advanced financial closing” will support all countries by means of extended Task Template Sets.

Planned Q1/2019

The following additional features are planned for future releases
▪ Situations and KPIs: You can define Situations to round off automated notifications and KPIs to automate the closing process:
  – Situation Handling brings urgent issues to the attention of specific groups of users who are then able to react immediately to the notifications they receive.
  – KPI based validations. KPI’s defined in the KPI modeler can be referenced to in closing tasks. The task status will depend on the KPI reaching or crossing certain thresholds.
▪ Configuration app for Task Template Sets. You can use this app to define customer specific standard task sets e.g. for specific countries or specific processes.
▪ GANTT-Diagram view. The Process Closing Tasks app will offer a GANTT-Diagram as additional view.
▪ Analyze closing runs. A new analytical app supports you to analyze and compare completed closing task lists.

Product direction

New flavor: SAP S/4HANA Cloud for group reporting will support the Group Close.

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This is the current state of planning and may be changed by SAP at any time without notice.
SAP S/4HANA Cloud for Advanced Financial Closing
Roadmap Q1/2019: deployment option “Closing Hub”

This is the current state of planning and may be changed by SAP at any time without notice.
SAP S/4HANA for Advanced Financial Closing

Product Direction: support for Group Reporting and Financial Reporting

Fast, reliable, low touch Close
Goods and invoice receipt reconciliation with SAP S/4HANA 1809
Faster GR/IR clearing and periodic close with higher precision

What’s new in S/4HANA 1809
More Efficient GR/IR Clearing
Next level of user support with Analytics, Assistance and Machine Learning
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Embedded collaboration
Intelligent recommendations

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The goal of the ML service is to learn from decisions taken in the past, to apply the learned knowledge to the new business situation and to make recommendations for the next meaningful steps for each purchase order item. The recommendations from the algorithm are seamlessly integrated in the UI.

Recommend the best next action based on similar decisions made in the past
From manual to automated processing

The quality of the recommendations of the ML service depends on the size of the training set. With the availability of more and more historic data of user actions, the ML service gets better over time and the recommendations of the machine can be translated in automated actions.

- The system logs the actions of the end users. Thereby a set of training data for the ML service is created.
- The training data is used to train the ML service.
- The recommendations of the ML service support the end user for taking faster and better decisions.
- The ML service gets better with the number of processed items.
- As soon as the ML service is considered to be trained well enough with the available historic data, the recommendations of the ML service can be taken over automatically. So more and more manual steps can be replaced by automated actions of the machine.
More Efficient GR/IR Clearing
Next level of user support with Analytics, Assistance and Machine Learning

Business Benefits

- Intelligent recommendations simplify and accelerate the reconciliation process
- Fewer human interactions reduce the effort for non-value adding activities
- ML learns from the accountant’s decisions
- Reduction of open items
- Faster period end closing with higher precision (write-offs)
Accrual management with SAP S/4HANA 1809
Faster and more accurate accruals management
What's new in S/4HANA 1809
Accruals Process Overview – Traditional Approach
Incoherent manual processes due to different data sources

- High manual effort
- High error rate
- Non-transparency and non-auditable, lack of trust
Accruals Process Overview with Intelligent ERP
Coherent automated processes with reliable outcome

SAP S/4HANA for Accruals Management

Unified accrual data structure

Accrual Object

- Unified User Experience
- Transparent Reporting, Analytics
- Auditability

Post

Review

Calculate

Multiple Sources

Purchase Orders

Manual Accruals

Spread-sheets

Journal Entry
Simplified User Review
Unified process reduces complexity and enables users to manage accruals accurately
Intelligent Recommendations
Faster and more accurate user decisions with help of Machine Learning

- Extension of rule based recommendations
- Intelligent recommendations
- ML continuously learns from user decisions

→ Higher accuracy
Group reporting

with SAP S/4HANA 1809
Eliminate or continuously drive group reporting tasks

What’s new in S/4HANA 1809

Plan & forecast
Cost control
Margin analysis
Simulate & optimize

Financial accounting
Entity Close
Group Close
Financial Reporting

Analyze-to-Optimize
Record-to-Report

New
Enhanced
Goods receipt invoice receipt reconciliation
Accrual management
Advanced financial close
Self-service tax audit
Advanced compliance reporting
SAP Process controls
SAP S/4HANA Continuous Accounting and Group Reporting

<table>
<thead>
<tr>
<th>Period</th>
<th>-2</th>
<th>-1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Data upload</td>
<td>+1</td>
<td>+3</td>
</tr>
<tr>
<td>Cons. Calculations</td>
<td>Elimination</td>
<td>Intercompany</td>
</tr>
</tbody>
</table>

Continuous accounting (Intercompany, currency, validation, running simulations)

<table>
<thead>
<tr>
<th>Period</th>
<th>-2</th>
<th>-1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elimination</td>
<td>Consolidation calculations</td>
<td>Final report</td>
</tr>
<tr>
<td>-2</td>
<td>-1</td>
<td>+1</td>
</tr>
</tbody>
</table>

Potential time saved to do value-added tasks

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The World of Consolidation is changing
Simplification of Group Reporting in SAP S/4HANA & SAP S/4HANA Cloud

Without SAP S/4HANA

Consolidation Tool

Data Warehouse & ETL-Tools

SAP Systems

Non-SAP Systems

With SAP S/4HANA

SAP S/4HANA (Cloud & On-Premise)

SAP S/4HANA for Group Reporting

real-time access

Local Accounting

Spreadsheets

Spreadsheets
What are the advantages of real-time access?

**Data Quality**
Postings can be checked continuously against central validation rules

Shared Master Data and Rules for local and group closing

**Speed**
Necessary adjustments can be done locally and results are provided immediately for consolidation

Certain consolidation steps can be performed before the consolidation (e.g. currency translation)

**Transparency**
Fully enabled Drill-through from consolidation to the line-items of the entity (instead of transformation in multiple systems)

„Single Source of Truth“

Consolidation with free-of-choice fields of the source system
Instant Data Insight with SAP S/4HANA for Group Reporting
Embedded analytics for operational accounting and consolidation

![Cash Flow Statement]

<table>
<thead>
<tr>
<th>Reporting Item</th>
<th>Reporting Item</th>
<th>Reporting Item</th>
</tr>
</thead>
<tbody>
<tr>
<td>SCF00</td>
<td>Net cash flows from (used in) operations activities</td>
<td>-795,076.86 EUR</td>
</tr>
<tr>
<td>SCF200</td>
<td>Adjustments for recognize profit (loss)</td>
<td>1,203,184.63 EUR</td>
</tr>
<tr>
<td>SCF310</td>
<td>Interests paid</td>
<td>-1,109,019.41 EUR</td>
</tr>
<tr>
<td>SCF320</td>
<td>Income taxes (refund) paid</td>
<td>6,740.00 EUR</td>
</tr>
<tr>
<td>SCF330</td>
<td>Other inflows (outflows) of cash</td>
<td>223,470.24 EUR</td>
</tr>
<tr>
<td>SCF400</td>
<td>Net cash flows from (used in) investing activities</td>
<td>-1,936,590.26 EUR</td>
</tr>
<tr>
<td>SCF500</td>
<td>Net cash flows from (used in) financing activities</td>
<td>-25,000.00 EUR</td>
</tr>
<tr>
<td>SCF511</td>
<td>Proceeds from issuing shares</td>
<td>200,000.00 EUR</td>
</tr>
<tr>
<td>SCF521</td>
<td>Payments to acquire or redeem entity’s shares</td>
<td>110,587.89 EUR</td>
</tr>
<tr>
<td>SCF523</td>
<td>Proceeds from changes in ownership interests in subsidiaries and associates</td>
<td>-36,071.29 EUR</td>
</tr>
<tr>
<td>SCF531</td>
<td>Proceeds from borrowings</td>
<td>-1,474.31 EUR</td>
</tr>
<tr>
<td>SCF532</td>
<td>Repayments of borrowings</td>
<td>-2,185,239.12 EUR</td>
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<tr>
<td>SCF540</td>
<td>Payments for finance lease liabilities</td>
<td>401.53 EUR</td>
</tr>
<tr>
<td>SCF550</td>
<td>Dividends paid</td>
<td>27,635.79 EUR</td>
</tr>
<tr>
<td>SCF560</td>
<td>Other inflows (outflows) of cash</td>
<td>-2,393,582.12 EUR</td>
</tr>
<tr>
<td>SCF600</td>
<td>Effect of exchange rate changes on cash and cash equivalents</td>
<td>4,258,044.67 EUR</td>
</tr>
<tr>
<td>SCF700</td>
<td>Net increase (decrease) in cash and cash equivalents</td>
<td>1,864,483.55 EUR</td>
</tr>
<tr>
<td>SCF710</td>
<td>Cash and cash equivalents at beginning of period</td>
<td>2,756,894.58 EUR</td>
</tr>
<tr>
<td>SCF720</td>
<td>Cash and cash equivalents at end of period</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>SCF900</td>
<td>Differences to be analyzed</td>
<td>2,756,894.58 EUR</td>
</tr>
<tr>
<td>SCF910</td>
<td>Differences on inflows for scope changes</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>SCF911</td>
<td>Unbalanced flow F01</td>
<td>2,756,894.58 EUR</td>
</tr>
<tr>
<td>SCF920</td>
<td>Other unbalanced flows</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>SCF921</td>
<td>Unbalanced flow F09</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>SCF922</td>
<td>Unbalanced flow F50</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>SCF923</td>
<td>Unbalanced flow F80</td>
<td>0.00 EUR</td>
</tr>
<tr>
<td>SCF924</td>
<td>Control of journal entries on disposal (F02, F04)</td>
<td>0.00 EUR</td>
</tr>
</tbody>
</table>
Streamlined Consolidations with SAP S/4HANA for Group Reporting
The new unified reporting platform for integrated Group Reporting

SAP S/4HANA (Cloud & On-Premise)
- SAP S/4HANA for Group Reporting
- SAP S/4HANA Accounting

(incl. SAP Central Finance scenarios)

Published Standard API’s
Streamlined Consolidations with SAP S/4HANA for Group Reporting
The new unified reporting platform for integrated Group Reporting

SAP Group Reporting
Data Collection
Non-SAP sources | Non-financials | Notes

SAP S/4HANA (Cloud & On-Premise)
- SAP S/4HANA for Group Reporting
- SAP S/4HANA Accounting
  (incl. SAP Central Finance scenarios)

Published Standard API’s
Streamlined Consolidations with SAP S/4HANA for Group Reporting
The new unified reporting platform for integrated Group Reporting

SAP Group Reporting Data Collection
- Non-SAP sources
- Non-financials
- Notes

SAP Analytics Cloud
- Dashboarding
- Analytics
- Planning

SAP S/4HANA (Cloud & On-Premise)
- SAP S/4HANA for Group Reporting
- SAP S/4HANA Accounting
  (incl. SAP Central Finance scenarios)

Published Standard API’s
Streamlined Consolidations with SAP S/4HANA for Group Reporting
The new unified reporting platform for integrated Group Reporting

- SAP Group Reporting Data Collection
  - Non-SAP sources | Non-financials | Notes

- SAP Analytics Cloud
  - Dashboarding | Analytics | Planning

- SAP Group Reporting Disclosure Management
  - Publish online / print | Electronic submission

SAP S/4HANA (Cloud & On-Premise)
- SAP S/4HANA for Group Reporting
- SAP S/4HANA Accounting
  (incl. SAP Central Finance scenarios)

Published Standard API’s

Future direction...
Streamlined Consolidations with SAP S/4HANA for Group Reporting
The new unified reporting platform for integrated Group Reporting

SAP Group Reporting Data Collection
- Non-SAP sources | Non-financials | Notes

SAP Analytics Cloud
- Dashboarding | Analytics | Planning

SAP S/4HANA (Cloud & On-Premise)
- SAP S/4HANA for Group Reporting
- SAP S/4HANA Accounting
  (incl. SAP Central Finance scenarios)

Published Standard API’s

Other Cloud or On-Premise Solutions

SAP Group Reporting Disclosure Management
- Publish online / print | Electronic submission

Future direction...
Customer Choice for Consolidation

Consolidation solution embedded within SAP S/4HANA
(on-premise and single- or multi-tenant cloud)

SAP S/4HANA for Group Reporting
Customers requiring a standalone deployment (on-premise)

Consolidation solution embedded within SAP S/4HANA (on-premise and single- or multi-tenant cloud)

Customer Choice for Consolidation

SAP S/4HANA for Group Reporting

BPC
SAP S/4HANA Cloud for Group Reporting

Product strategy

Continuous Accounting:
- **Unified** reporting framework for local and group data in SAP S/4HANA Cloud
- Leverage all details of the accounting system where available
- Blending of local and group close (shared user experience, process support, tools, ...)

Group Reporting Platform:
- Support complete flow of collection, processing, analysis, publication
- Data categories and reporting cycles with varying levels of detail for plan, actuals, simulation, ...
- Modern API’s to flexibly ingest data from any source and feed adjacent systems

Context to data:
- **Non-financial** measures as first-class citizens
- Notes and qualitative data are as important as number crunching
- Communication, preparation, education, assistance functions

Engineered for Cloud:
- Analysts predict 60% of large enterprises will run financial consolidation in the cloud by 2020
- Faster innovation cycles and adoption of legal changes
- Cost-efficient resource sharing and automated operations
Process controls
with SAP S/4HANA 1809
Continuous control monitoring and automated testing

What's new in S/4HANA 1809
Find problems faster and easier
SAP Process Control – continuous control monitoring and automated testing

**Benefits**

- Prevent problems by monitoring configuration and master data changes
- Manage by exception to reduce effort and increase reliability
- Readily reuse business rules across organizations with user-definable parameters
- Understand root causes of exceptions and deliver fully evidenced tests

**Capabilities**

- Support for monitoring configurations, master data, transactions, and change logs
- Multiple data source types including reports, queries, and configurable tables
- User-definable business rule parameters and deficiency levels
- Continuous control monitoring with exceptions routed to appropriate users
- Ability to monitor both SAP and non-SAP business systems

**R10 million (US$800,000)**
Savings in less than 12 months through the implementation of SAP Process Control

**10%**  
Reduction in auditing costs

**>200**  
Business rules deployed for exception-based continuous control monitoring (CCM)

**75%**  
Reduction in manual effort on selected control activities by managing by exception using CCM

**80%**  
Estimated reduction in time required for CCM business rule creation and maintenance

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SAP Process Control – objectives

**Focus resources on high-impact processes, regulations, and risks**

Prioritize control activities and efforts based on the most-critical needs:
- Key business processes
- Critical regulatory mandates
- Higher risks

**Provide continuous insight into the status of compliance and controls**

Help ensure GRC information is always up-to-date, transparent, and consistent for effective decisions and timely actions:
- Evaluation progress
- Policy acceptance
- Continuous control monitoring (CCM)
- Issue status

**Improve compliance and business process quality at the right cost**

Achieve your compliance and business process performance goals, while keeping your GRC program costs under control:
- Use of best-practice and intuitive user tools
- Automated testing and monitoring
Automated control testing and monitoring of process flow
A high-level view of CCM in SAP Process Control

Define data sources and business rules
- SAP
  - Delivered rules and reports
- Non SAP
  - Configurable rules and queries
  - Configurable deficiencies

Map to controls
- Transaction controls
  - FIN
  - O2C
- Master data controls
  - P2P
- Configuration controls
  - HR
  - IT
  - Fixed assets

Trigger
- Scheduling
- Routing of workflow

Analyze and report
- Audit trail
- Dashboards and analytics
- Reports

FIN = finance; O2C = order to cash; P2P = procure to pay
Sample automated controls

**Financial Close Process**
- Amount posted to prior period
- GL postings - line Item level
- GL postings - document type level
- GL posting-detail level over deficiency limit
- Recurring entries analysis
- Recurring entries schedule changes
- GL posting-acct level over deficiency limit
- Accounting document changes - qty
- Accounting document changes
- Back posting flag changes
- Exchange rate changes
- GL changes - chart of accounts level
- GL changes - company level
- More than two open posting periods
- "Permission to post" setting changes
- Posting period & fiscal year changes

**Treasury**
- Bank Master Data Changes

**Fixed Assets**
- FA Monthly Depreciation Expense
- FA Depreciation Keys Configuration
- FA Master Data Changes
- FA Account Determination Configuration
- FA Depreciation Posting Rules Configuration

**Procure to Pay**
- Vendor master changes
- Duplicate invoice parameter changes
- Split vendor invoices v. tolerance
- Payments without goods receipt
- Payments without goods receipt – Company Code
- Invoice tolerance setting changes
- Overpaid purchase orders
- Overpaid purchase orders-Comp. level

**Sample automated controls**

**Duplicate invoice evaluation**
- Material price change analysis
- Inventory doc differs from system date
- Inventory doc differs from sys date- Company Code
- Phys Inventory tolerance-doc level
- Physical inventory tolerance-groups
- Standard price change impact
- Moving average price change impact
- Phys inventory differences-line level
- Source list changes - plant level
- POs created without GR reference
- Incorrect purchase approval procedure
- Inadequate purchase approvers, steps
- Doc types w/ incorrect release procedure
- POs created - incorrect proc, Doc Level
- Changes to "create auto PO" setting
- Auto Control: Purchase Transactions with onetime vendors
- Auto Control: Vendor Credit notes
Sample automated controls (ctd.)

Order to Cash

Billing document type/field changes
Rebate-relevant billing changes
Sales returns versus total sales
Sales returns by customer
Auto. credit check configuration changes
Auto. credit check effectiveness
Auto. credit deviation change
Auto. credit seasonal factor change
Credit design - item category
Credit design - sales order level
Credit design - shipping level
Credit risk - credit control level
Credit risk - customer risk category
Customer pricing condition type changes
Customer pricing frequent changes
One-time customer high value sales
One-time sales versus all sales - %

Open order analysis - order age
Open orders versus all orders - %
Payment term changes
Payment terms credit period v. norm
Payment terms discount structure
Auto Control: Customer Credit Notes

Hire to Retire

The SAP HR Benefits module is configured to limit contributions to 401K plans in accordance with IRC guidelines
The SAP HR Benefits module is configured to limit contributions to 403b plans in accordance with IRC guidelines
The SAP HR Benefits module is configured to limit contributions to 457 plans in accordance with IRC guidelines
The SAP FMLA Workbench is configured to designate and track up to 12 weeks of leave as FMLA leave in accordance with FMLA guidelines

Monitor the SAP Benefits Module to ensure that functionality to identify and track COBRA enrollment is configured and activated.
Analysis of Employee Master data – recurring Payments/Deduction
Analysis of Employee Master data – Additional Payments
Analysis of Employee Master data – Basic Pay
Analysis of Employee Master data – Off cycle payments
Analysis of Employee Master data - External Bank Transfers
Analysis of Employee Master data – Employee Loans
Analysis of Employee Master data – Employee Loan Payments Payroll
Wage Type Mapping to Symbolic Accounts
FDA/GMP Controls
Advanced compliance reporting
with SAP S/4HANA 1809
Advanced compliance reporting
What’s new in S/4HANA 1809
SAP S/4HANA for advanced compliance reporting
Simplify and speed up global statutory reporting

Benefits

Simplicity and efficiency in fulfilling complex compliance reporting needs

Flexibility that facilitates faster adoption of constantly changing legal reforms

Transparency to monitor your legal compliance reporting on a global scale

Capabilities

Single framework for country-specific, periodic legal (incl. tax related) reporting
End-to-end ad hoc reporting process with workflow and scheduling
Online communication with Government authorities

Self-service configurations
Supports multiple legal formats such as XML, XBRL, TXT, PDF forms
Extensible report design environment
Available On-Prem or Cloud

Global dashboard monitoring of statutory reporting tasks, submission statuses, etc

20% Reduction in overall efforts to generate, monitor and audit legal reporting needs
Source: SAP Performance Benchmarking

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Tax service
with SAP S/4HANA 1809
Intelligent recommendations and predictions
Periodic tax reporting
What’s new in S/4HANA 1809

Plan & forecast
Cost control
Margin analysis
Simulate & optimize

Financial accounting
Entity Close
Group Close
Financial Reporting

Analyze-to-Optimize
Record-to-Report

- Periodic legal (tax) reporting
- Intelligent recommendations and predictions
Tax Determination and Calculation
Challenges and obstacles in the past

Redundant tax determination and calculation within each application
Tax Determination and Calculation
Central tax determination with SAP Tax Service for multiple applications

Redundant tax determination and calculation within each application
Automation of Tax Calculation with Delivered Content
Integration with SAP S/4HANA 1809

Typical integrated Business processes:
- Purchase Order
- Sales Order
- Invoice
- Billing
- ...

SAP Localization hub, Tax Service

Open API

Country specific tax content

Calculated Tax results

Tax relevant data

SAP S/4HANA 1809
SAP Ariba
SAP ERP
SAP Business ByDesign
SAP Concur
Benefit from specialized Partners
Country and industry specific tax expertise

Select from available partners on:
www.sapappcenter.com

SAP
Localization hub,
Tax Service

Open API

Partner Integration Framework

Calculated Tax results
Tax relevant data

SAP S/4HANA 1809
SAP Ariba
SAP ERP
SAP Business ByDesign
SAP Concur
Example: Partner Tax Solution for Brazil
Available with SAP S/4HANA 1809

**S/4HANA Localization**
- Tax relevant localization
- Fiscal attributes data
- Pricing procedure
- Invoice generation
- Accounting

**Select Partner Solution in SAP App Center**
- Subscription via SAP App Center
- SAP support launchpad
- Partner solution access
- Customer interaction allows tax rules for each scenario

**Tax Partner Solutions**
- Cloud-based
- Indirect and Withholding taxes
- Calculate and determine Brazilian scenarios
- Brazilian governmental levels
- Legal maintenance
- Customize scenarios
- Traceability and logging
- SAP Certification (planned)
SAP Tax Compliance
Intelligent and automated tax controls through Machine Learning and Prediction

- Automatically detect tax deviations
- Leverage historical information and ML to automatically classify work items and propose next steps
- Gain reliable insights into tax compliance status and remediation
- Reduce the risks and costs of inaccurate calculations and liability from noncompliance
Intelligent, end-to-end process design with SAP S/4HANA
Intelligent Accounting and Financial Close
End-to-end process design: pre processes, parallel processes, data capturing and external submission

Pre-/Parallel-/Follow-on Processes

- Request
- Approval
- Exception Handling
- Documentation

Pre processes → Financial Accounting → Entity Close → Group Close → Financial Reporting → Electronic Submission

Automatic data transfer to authorities

Spreadsheet template upload
myTickets-APP data capturing
Intelligent Accounting and Financial Close
End-to-end process design: pre processes, parallel processes, data capturing and external submission

Pre-/Parallel-/Follow-on Processes

Supported by SAP Shared Service Framework and SAP Process Control

Spreadsheet template upload
myTickets-APP data capturing

Financial accounting
Entity Close
Group Close
Financial Reporting

Supported by SAP Advanced Compliance Reporting
Revenue accounting and reporting with SAP S/4HANA 1809
Revenue accounting with S/4HANA 1809

Highlights

Adoption of legal changes in revenue accounting – improved support for disclosures

The SAP Revenue Accounting and Reporting application enables users to:

- Utilize posting data that results from events related to revenue recognition, such as fulfilments and invoices, for analytical reporting and for meeting disclosure requirements
- Use the Revenue Accounting data sources with the Operational Data Provisioning Framework (ODP)
Revenue recognition in more detail
with SAP S/4HANA 1809

Adoption of legal changes in revenue accounting –
functional round offs for IFRS 15 and ASC 606

- Provide further features based on customer feedback to support the 5-step model outlined by IFRS 15 and ASC 606
- Define rules for deriving values of fields for revenue contracts and performance obligations (POBs)
- Define customized logic to calculate contract liabilities and contract assets
- Calculate the remaining fulfillment percentage for a time-based performance obligation
- Clean up and reverse productive data coming from external sender components
- Perform an extended check before saving contracts to database
- Enable change of transactional currency in the sales order
- Deliver enhancements to POB cancellations for linked POBs
- General performance improvements
- Reprocess contracts in batch
- Reprocess account determination in batch
- Performance improvements for archiving of contracts and revenue accounting items
- Calculate and post rounding differences in batch for fixed foreign currency method
- Enhanced validation checks and inflight checks
- Improved reconciliation between sender components and inbound processing
- Navigate from the Financials documents to the original documents in Revenue Accounting
- Change the revenue spreading using an API
- Improved price allocation default BAdI implementation
- Calculate the remaining stand-alone selling price (SSP) for value-relevant performance obligations (POB) fulfilled by event type customer invoice
- Apply the remaining fulfillment percentage to the stand-alone selling price tolerance
- Re-run the cumulative catch-up program during transition to a new accounting standard
- End the usage of an accounting principle in Revenue Accounting
- Use batch split processes in SD with Revenue Accounting

IFRS 15 is a new standard of revenue recognition for revenue from contracts with customers which will become effective beginning 2018. Besides several requirements it introduces a 5-step model of revenue recognition and has an impact on financial reporting.

5-step Model of Revenue Recognition in IFRS 15

1. Identify the contracts with the customers
2. Identify the separate performance obligations in the contract
3. Determine the transaction price
4. Allocate the transaction price to the different performance obligations in the contract
5. Recognize revenue when performance obligation is satisfied
Amount field length extension
with SAP S/4HANA 1809
The objective of the project is to enable large currency amounts (23 digits - including two decimals) in S/4HANA on Premise and Cloud based on project scope utilizing the Large Scale Adaptation (LSA) Approach.

Note: This is only done in S/4HANA, not in Business Suite (Ehp 8)

Large banks and financial institutions need larger amount fields than what SAP currently provides.

In order to cater for the needs of current and future SAP customers, all currency fields in the project scope with 2 decimals falling between lengths 9-22 shall be extended to the maximum length currently available in our latest universal journal (ACDOCA), i.e 23 digits including 2 decimals.

See SAP note 2628654 for more details.
Changing the steering model
Finding dependencies
Finding Dependencies
Where Used Lists in New Master Data Apps

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<tr>
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<th>Cost Center Name</th>
<th>Validity</th>
<th>Cost Center Category</th>
<th>Company Code</th>
<th>Profit Center</th>
<th>User Responsible</th>
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Where Used List - Cost Centers

Used In (3)

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<td>Profit Centers</td>
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</tr>
</tbody>
</table>
Central Finance enhancements with SAP S/4HANA 1809
Central Finance – A Gentle Reminder

SAP

SAP Systems 1

SAP Systems ..n

Non-SAP Systems 1

Non-SAP Systems ..n

SAP Analytics Cloud

Financial Statement Insights

Master Data Governance

Planning, Process Control, consolidation and Reporting, Treasury, IFRS16 (RE-FX), Receivables Mgt

S/4 HANA Core

central Finance

GL/CO

AR

AP

Cost Objects

COPA**

Assets*
SAP S/4HANA Adoption Patterns with Central Finance

Choose any Combination

Decisional Instance

Finance Operational Single Instance

Finance & Logistics operational Single Instance

Disclosure, Reporting & Analytics – Back Office Data Lake

Single Point of Connectivity for SAP and non-SAP Portfolio
Why Central Finance resonates

IT Driven Change

Higher

I.T Roadmaps

Lights On

Process Fixes & Continuous Improvement

Lower

Business Driven Change

Central Finance as the enabler

IT Innovations, Roadmaps, Business Models, process transformation

Higher

Lower

Business Driven Change
Streamline all financial reporting with data in one place and real-time (SAP and non SAP).

Ensure consistent and efficient close across the operational systems with monitoring and automation.

Optimize processes and create foundation for treasury via transparent cash management.

Lower risk by having real-time view of exposures and money market access.

Continuous accounting with full substantiation by embedded with ERP.

**Future:** Central Finance – Evolution Patterns for CFO Single Instance
Future: Evolution Pattern from Central Finance with Simple Logistics

Central Finance full deployed as a transactional system

Classic procurement or with Ariba

IM, Manufacture, Warehousing

Sales and distribution with or without Hybris

Live Analytics real time with UI5 for finance & logistics

Transform Logistics
Intelligent Financial Planning & Analysis in a Central Finance context

Plan & forecast
- Integrated planning
- Universal allocations

Cost control
- Product / service costing & inventory valuation *
- Overhead costing
- Flexible and self-service, embedded reporting

Margin analysis
- Real-time margin analysis

Simulate & optimize
- Predictive accounting
- Investment management

Analyze-to-Optimize
- Cost Center
- Internal Order
- Manufacturing Orders
- Project system (reporting)
- Profit Center Accounting
- Central Process execution

* Currently not supported
SAP S/4HANA 1809 SPS00
Key Scope Highlights Overview in Finance

Improvements and simplifications for onboarding and operations
- Tools for correcting errors more efficiently (reversal and repost function)
- Increased flexibility and speed for initial loading

Provide a finance data hub for real-time consolidation
- Replication of trading partner and profit center information within replicated postings (including initial load)
Treasury and Cash Management
with SAP S/4HANA 1809
Corporate Treasury is a centralized function requiring a Single Source of Truth

- **Bloomberg**
  - External Data Sources
  - Connecting with partners to provide external market data

- **Payment Networks**
  - Direct Bank access and connections to PSP’s

- **Trading Platforms**
  - Connecting with partners

- **Operations**
  - Data from business operations

- **Business Planning**
  - Sales and Production Planning

- **Subsidiaries and Business Entities**
  - including Shared Service Centers to gain cash flow relevant information
Treasury Analytics
Interest Rate Overview Page

- **Business Values**
  - Real Time information of interest-bearing debt and investment instruments
  - Providing additional insights of floating rate vs fixed rate debt and investment instruments
  - Overview of interest rate market data
  - Drill Down capabilities to details of each financial transaction
SAP Multi-Bank Connectivity

Big Picture

- AP/AR
- Payroll
- Treasury
- In-house Cash
- Other

SAP Multi Bank Connectivity

Manage Bank Accounts  
Capture Bank Balances  
Forecast / Planning  
Process Payments  
Bank Message Transmissions

Bank Account Management and Cash Management

Business Integrity Screening

Governance and Control

ERP Integration  
Messaging Management  
Multi-bank Transaction Routing  
Security mediation

Alliance Lite2

Direct bank integration

SWIFT

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Innovations in SAP S/4HANA Finance
Cash Management

Bank Account Management
- Centrally Manage Global Bank Accounts and Signatories
- Correspondence for bank account management
- Bank Fee Analysis reporting

Cash Management and Payments
- Cash Position Analysis with Finest Granularity Drill-down
- Cash Flow Analyzer
- SnapShot Functionality
- Improved Reconciliation
- Payment Monitoring
Basic coverage of legislations in foreign currency hedge management and accounting with US GAAP

Treasury applications from SAP – designed to help our customers manage the complete spectrum of activities associated with payments, cash, liquidity, financial risk, and compliance management

Foreign currency risk management and accounting:
- Comprehensive process support for managing foreign currency risks
- Management of foreign currency risks arising from different exposures, such as forecasted transactions or firm commitments
- Accounting support for U.S. GAAP

Foreign exchange (FX) hedge accounting solution with U.S. Generally Accepted Accounting Principles (GAAP) – which includes functionality for:
- Process automation – designation of hedging relationships
- U.S. GAAP accounting support for FX forwards and the FX option types "plain vanilla," "zero-cost collar," and "swaps"
- Assessment
- Recycling of other comprehensive income (OCI) values
- Removal of designation and reclassification at contract close
Leveraging the SAP Cloud Platform with SAP S/4HANA 1809
SAP S/4HANA 1809 leveraging the SAP Cloud Platform

Application for goods receipt and invoice receipt monitor
• Machine learning service extension to include status proposals for the invoice and goods receipt monitor
• Reduced effort in manual checks as the monitor will make status proposals according to the particular circumstances of a purchase-order item

SAP RealSpend for developing additional expense management scenarios
• Definition of further use cases to deepen the functionality of the SAP RealSpend solution in expense management scenarios

Credit Management Cockpit
• Provide a cockpit that shows all relevant credit events for the credit controller

Smart alerting in SAP Financial Statement Insights
• Get automatic, system-generated alerts of any irregularities
• Autonomously detect unusual business situations in revenue and cost accounts

Integration of additional credit agencies
• Support for interfaces to additional credit agencies

Consolidation: enhanced data collection for nonfinancial measures and non-integrated subsidiaries
• Dedicated application in SAP Cloud Platform for collecting data from subsidiaries not running their local accounting on SAP S/4HANA
SAP S/4HANA 1809 leveraging the SAP Cloud Platform

Treasury - integration of trading platform 360T for inbound and outbound services

- Complete service offering for the integration of 360T as one treasury trading platform with minimal configuration effort and without the need to update the current system
- Availability of additional value-added services to complement our on-premise and cloud offerings in SAP Treasury and Risk Management
- Out of the box service after an initial onboarding
- Reduced TCI and TCO as IT support for the integration of an FX marketplace is outsourced to SAP Cloud Platform

Business standard for most FX transactions to be made on an FX marketplace such as 360T (subsidiary of Deutsche Börse Group) or FXall (a part of Thomson Reuters)

Need for uploading the externally placed trades back to the SAP software system (inbound service)

**Planned scope:**
- Uploading onto the app and storage of deals done on 360T
- In-app storage of the competitive bids
- Upon completion of all necessary fields, writing of the deal to the SAP Treasury and Risk Management application and return of the deal number back to the app
- In case the deal is not complete (necessary data is not provided), notification made and e-mail sent
- Product types in scope: FX spot, FX forward, FX swap, FX plain vanilla options, and nondeliverable forward (NDF)

Existing need to get a deal request into the marketplace directly from the report where you have the "to be traded amount" (outbound service)

**Planned scope:**
- Outbound service for FX deal requests arising from the hedge management cockpit
- Possibility to split deal requests from the hedge management cockpit into several deal requests inside the app
- Deal request to be sent to the trading platform (360T)
- Deal request to be mapped to incoming deals for completeness
Intelligent Financial Processes
What's new in SAP S/4HANA 1809 in summary

Financial Planning & Analysis
- Real-time margin analysis (Enhanced)
- Predictive accounting (New)
- Transfer pricing (Enhanced)
- Universal allocation (New)
- Embedded analytics (Enhanced)
- Integrated financial planning

Financial Planning & Analysis
- Advanced financial close (New)
- Good and invoice receipt reconciliation (New)
- Self-service tax (New)
- Revenue accounting and reporting (Enhanced)
- Group reporting (New)
- Accrual management (New)
- Advanced compliance reporting (Enhanced)
- Process controls (Enhanced)

Accounting Financial Close
- SAP Cloud Platform (Enhanced)
- Amount field extension (New)
- Accruals management (New)
- Group reporting (New)

Treasury Management
- Treasury Management
- Treasury Management

Compliance & Risk
- Compliance & Risk
- Compliance & Risk

Platform
- Central Finance (Enhanced)
- Central Finance (Enhanced)

SAP S/4HANA Finance 1809 Overview

Topic video available
- Finance 1809 Overview: https://youtu.be/CzPhDejuft8
- Margin Analysis: https://youtu.be/TfbhMsYzcrc
- Predictive Accounting: https://youtu.be/yfHfJjVeYa
- Embedded Analytics: https://youtu.be/wpakxWVEQv8
- Accruals Management: https://youtu.be/wEru-hqf1w
- Goods and Invoice Receipt Reconciliation: https://youtu.be/JXqWF1wJkw
- Group Reporting: https://youtu.be/mwn3O1rxd0I
- Tax Service: https://youtu.be/EEhIAJfkXM
- Treasury: https://www.youtube.com/watch?v=cGQuSpdaBS8

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Intelligent Financial components overview
What's new in SAP S/4HANA 1809

<table>
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<th>Component</th>
<th>Status</th>
<th>ML Remarks</th>
<th>Additional license</th>
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<td>Predictive accounting</td>
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<td>Universal allocation</td>
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<td>Integrated financial planning</td>
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<td>Accruals management</td>
<td>New</td>
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<td>Group reporting</td>
<td>New</td>
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<td>Self-service indirect tax</td>
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<td>Process controls</td>
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<td>SAP Account Reconciliation and Automation by BlackLine</td>
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<td>SAP Intercompany Financial Hub by BlackLine</td>
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What's new in SAP S/4HANA 1809 in Finance PPT:
https://jam4.sapjam.com/groups/4gzpQSiCcDXDLNNNBo5LEg/documents/PIjlDlHmN3tx6rIVUV6K5X
Additional information
What's new in SAP S/4HANA 1809

Release information notes
https://launchpad.support.sap.com/#/notes/2696359 (Release note)

https://launchpad.support.sap.com/#/notes/2659710 (Restriction note)

https://launchpad.support.sap.com/#/notes/2652226 (Changes in Fiori)

What's new in 1809 (English)?

Simplification List 1809

SAP Fiori Apps library - Filter on What’s new in 1809 + Finance
https://fioriappslibrary.hana.ondemand.com/sap/fix/externalViewer/#/home

Learning Hub – Early Knowledge Transfer (EKT): Guide to Accessing Content from Early Knowledge Transfer for Customers and Partners
What do you think?

Michel Haesendonckx  
Global Solution Owner Financial Planning & Analysis  
Finance Solutions  
SAP SE

+32 472 491 699  
michel.haesendonckx@sap.com